# **Company Information**

Redwood Appraisal was founded in 2012 as a real estate appraisal firm specializing in virtually all property types, including commercial, office, retail, multi-family residential, research & development, industrial, and new construction.

## **Professional Experience**

From 2002 to 2012, Mr. Hill performed appraisal assignments for Fabbro, Moore & Associates, a real estate appraisal and consulting firm. The firm and its predecessor companies have been active in the San Francisco Bay Area since 1956.

# **Education**

In 1996, Mr. Hill graduated with a Bachelor of Science degree in Agribusiness Marketing from California Polytechnic State University (Cal Poly), San Luis Obispo, California. In 2001, he graduated with an MBA in Finance from the University of San Francisco, San Francisco, California.

Mr. Hill has taken education courses or seminars, covering an extensive variety of topics. The subjects covered in those courses and seminars include but are not limited to real estate valuation principles, appraisal procedures, real estate finance, market analysis, highest and best use analysis, capitalization theory and techniques, case studies in real estate valuation, and standards of professional practice.

# **Professional Affiliations**

Mr. Hill has been awarded the Certified-General Appraiser designation by the State of California (Certificate #AG038129). Certified-General is the highest level of certification available from the state. He also holds a Department of Real Estate Broker License from the State of California (Identification #01354890).

# **Property Types Appraised**

Condominium conversions	Planned unit developments
Subdivisions	Vacant land
Apartment buildings	Mixed-use residential/commercial
Warehouses	Office buildings
Auto repair facilities	Industrial buildings
Commercial condominiums	Surgery centers
New construction	Research & development facilities
Shopping centers	Professional office buildings
Restaurants	Commercial retail properties
Medical office buildings	Age-restricted housing

## **Assignment Purposes**

Purchase

Lending

Subdivision analysis

Estate

Leasehold interest

Proposed construction

Partial interest valuation

Rental survey analysis

# **Geographical Counties of Expertise**

San Francisco	Santa Cruz
Santa Clara	Napa
Contra Costa	Sonoma
San Mateo	Marin
Alameda	Solano

## **Financial Institutions**

Chase Bank

Pan Pacific Bank

Heritage Bank

Liberty Bank

Bridge Bank

California Bank and Trust

Fremont Bank

Sterling Bank

## **Application Software**

Argus (DCF Analysis) Modern Value Software (DCF Analysis) Alamode (Form Reports) Dalorme (Mapping) DaVinci (Sketching) Microsoft Word (Narrative Reports) Microsoft Excel (Spreadsheet Analysis) Adobe Acrobat (Photographs and PDF Files)

## **Representative List of Properties Appraised**

#### Offices/R&D

United Defense Campus 1205 & 1450 Coleman Ave., Santa Clara 295,750 SF campus of a major defense contractor

Former Esprit Data Processing Center 955 Indiana Street, San Francisco 18,685-square foot building

#### <u>Industrial</u>

Former Levitz Furniture Headquarters 2121 Laurelwood Avenue, Santa Clara 200,781-square foot showroom/warehouse

House of Bagels Factory and Warehouse 1676-1688 Gilbreth Road, Burlingame 18,000-square foot multi-tenant building

Air Cargo Handling Services 238-242 Lawrence Avenue, South San Francisco 80,525-square foot warehouse/office

#### <u>Retail</u>

Cartier, Union Square 231-233 Post Street, San Francisco 27,808-square foot retail/office property

Burlingame Plaza 1819-1841 El Camino Real, Burlingame 41,500-square foot retail pad anchored by Lunardi Foods

Laurel Village, Presidio Heights 3527-3535 California Street, San Francisco 9,436-square foot retail pad anchored by Pure Beauty

Moose's Restaurant, North Beach 1652 Stockton Street, San Francisco

Gap Kids 1380-1390 Burlingame Avenue, Burlingame

City Center Plaza 910-990 Main Street, Redwood City

#### Residential Apartments

The Viscount 745 South Bernardo Avenue, Sunnyvale Four-story, 147-unit apartment building

The Diplomat 1050 Crestview Avenue, Mountain View Four-story, 124-unit apartment building

Wilshire Arms 1380 El Camino Real, Millbrae Three-story, 55-unit apartment building

2201 Pacific Avenue, San Francisco Eight-story, 38-unit apartment building

1745 Van Ness Avenue, San Francisco Eight-story, 50-unit apartment building

1000 Green Street, San Francisco 13-story, 62-unit apartment building

1310 Jones Street, San Francisco 12-story, 56-unit apartment building

#### Land/Proposed Construction

400 Portola Road, Portola Valley Six-lot, senior housing development

1215 Delmas Avenue, San Jose Proposed residential housing development consisting of ten detached single-family homes

1275-1301 Indiana Street, San Francisco Proposed 77-unit, mixed-use condominium project

766 Harrison Street, San Francisco Proposed 98-unit, residential condominium project

1521 Sutter Street, San Francisco Proposed 28-unit, residential condominium project

1400 Van Ness Avenue, San Francisco Proposed project converting an underutilized building into four commercial condominiums